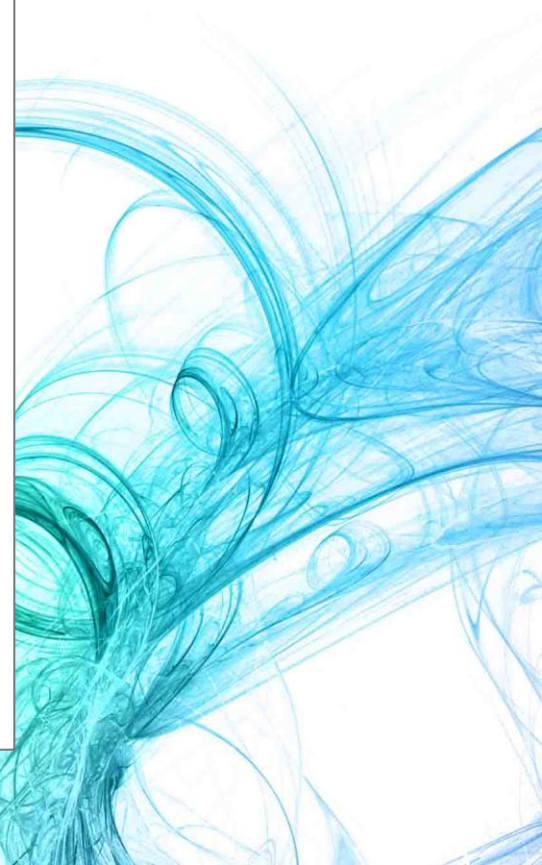


indra

INDRA IN ENERGY SECTOR

Green Energy - Annual Business Forum on
Renewable Energy Opportunities in Romania

Hotel Crowne Plaza / Bucharest / March 29, 2011



WHO WE ARE



- The premier IT company in Spain and a leading IT multinational in Europe and Latam

- € 2,557 M in revenues

- 30,000 professionals

- 100 countries

- € 500 M invested in R&D in three years

HISTORY

1921

Constitution of the first company that later became Indra

1993

Constitution of Indra

1999

Indra IPO. Indra begins to quote in the Madrid Stock Exchange

2006

Incorporation of Azertia and Soluziona

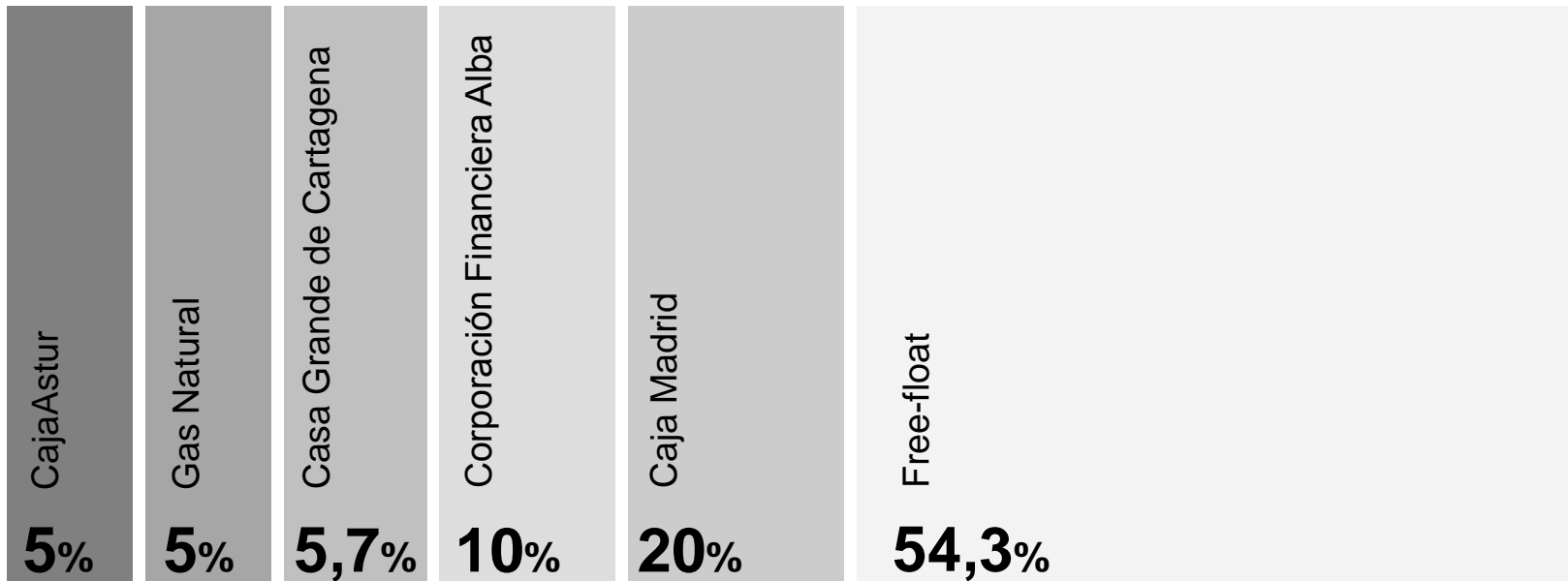
2008

A group formed by more than 30,000 professionals with thorough knowledge of both our clients' businesses and technology

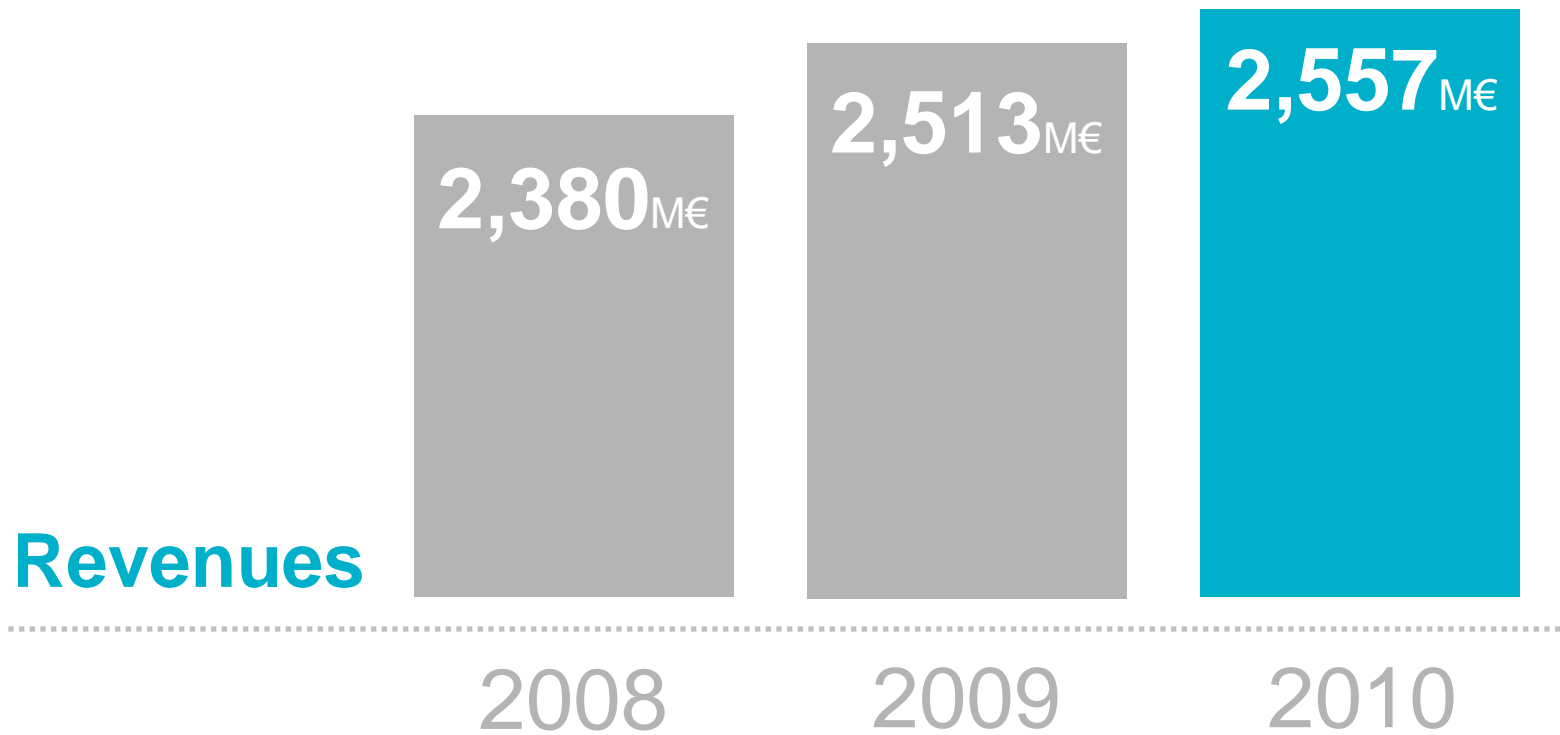
MAIN SHAREHOLDERS

**2nd European
IT services company**
by market capitalization

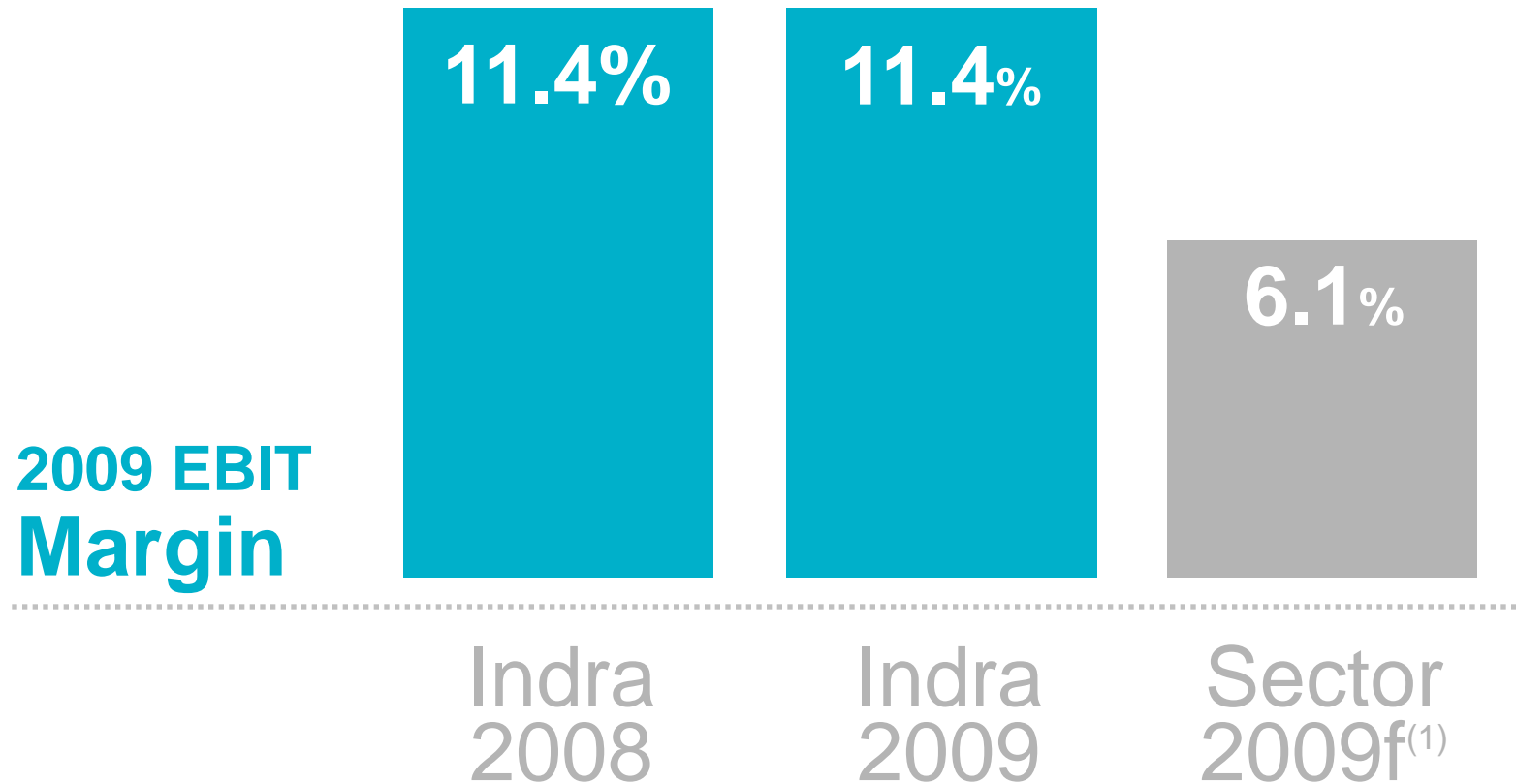
€2.700 M
Market
capitalization



2010: ANOTHER YEAR OF GROWTH

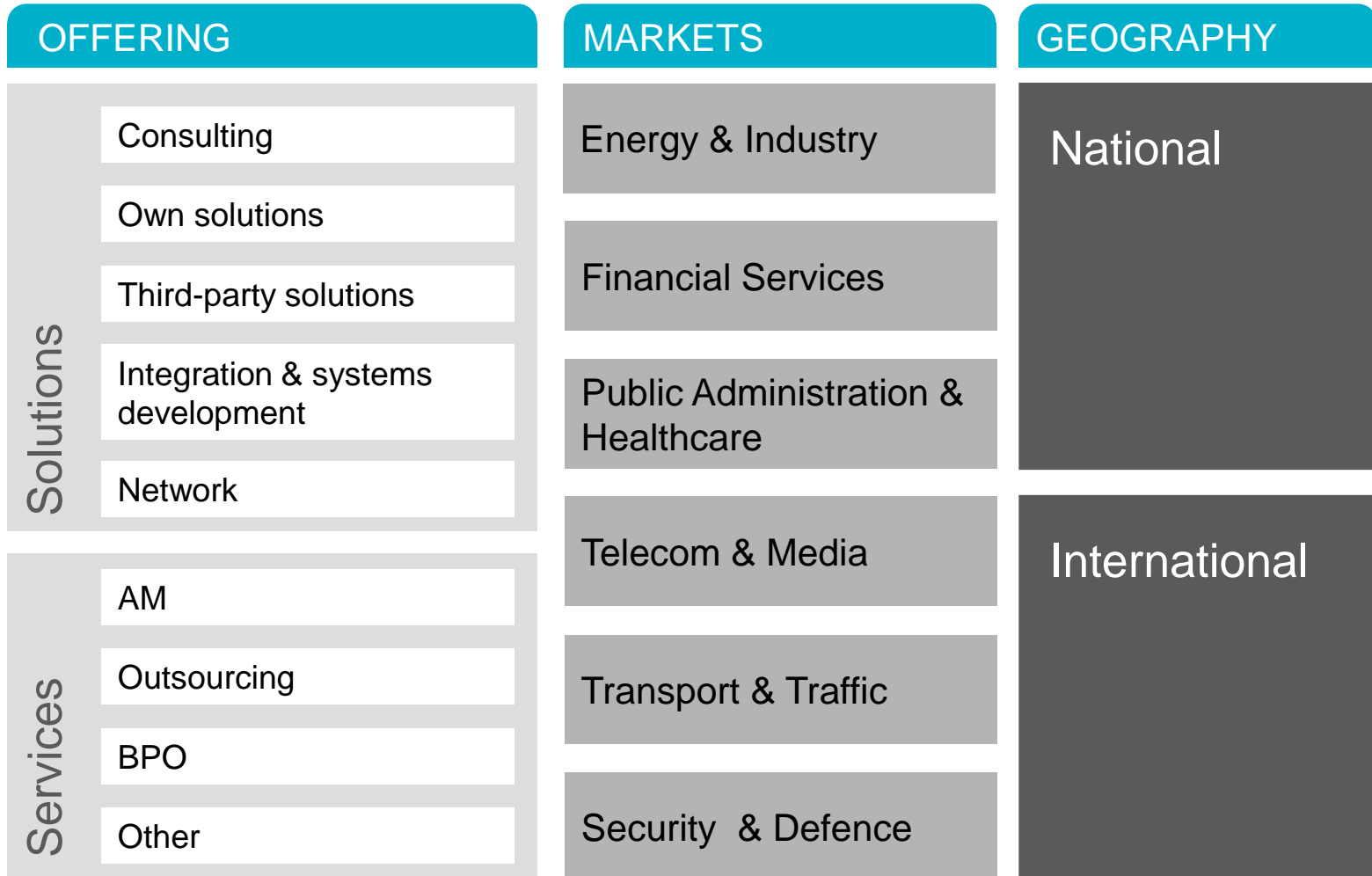


PROFITABILITY LEVELS HIGHER THAN SECTOR AVERAGE



(1) Average of the 12 principal European companies in market capitalization

MANAGEMENT MODEL



SOFTWARE LABS

20
Software
Labs

24 hours a day
3,500 professionals

CMMI
Project
management
methodology
CMMi 3

ITIL
IT Service Management
ISO 20000
ITIL
Best Practices



GLOBAL OFFERING UTILITIES



PETROLEUM



GAS



ELECTRICITY



WATER

1 Management Consulting

- Strategic & business consultancy
- Organization and processes consultancy
- IT consultancy

2 Systems Integration

- Plants management
- Energy trading and risks management (ETRM)
- Networks management
- Customers care and billing
- Enterprise Management Systems

3 Energy Technologies

- Control Systems (SCADA)
- Measuring systems /smart metering (AMI/AMR)
- Installations Modeling and Simulation.
- Performance management.

4 Outsourcing Services

- Application Management (AM)
- IT Outsourcing
- Business Processes Outsourcing (BPO)

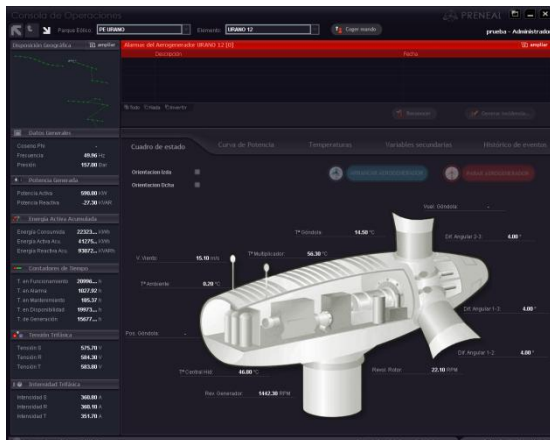
CONTROL SYSTEMS FOR RENEWABLE ENERGY



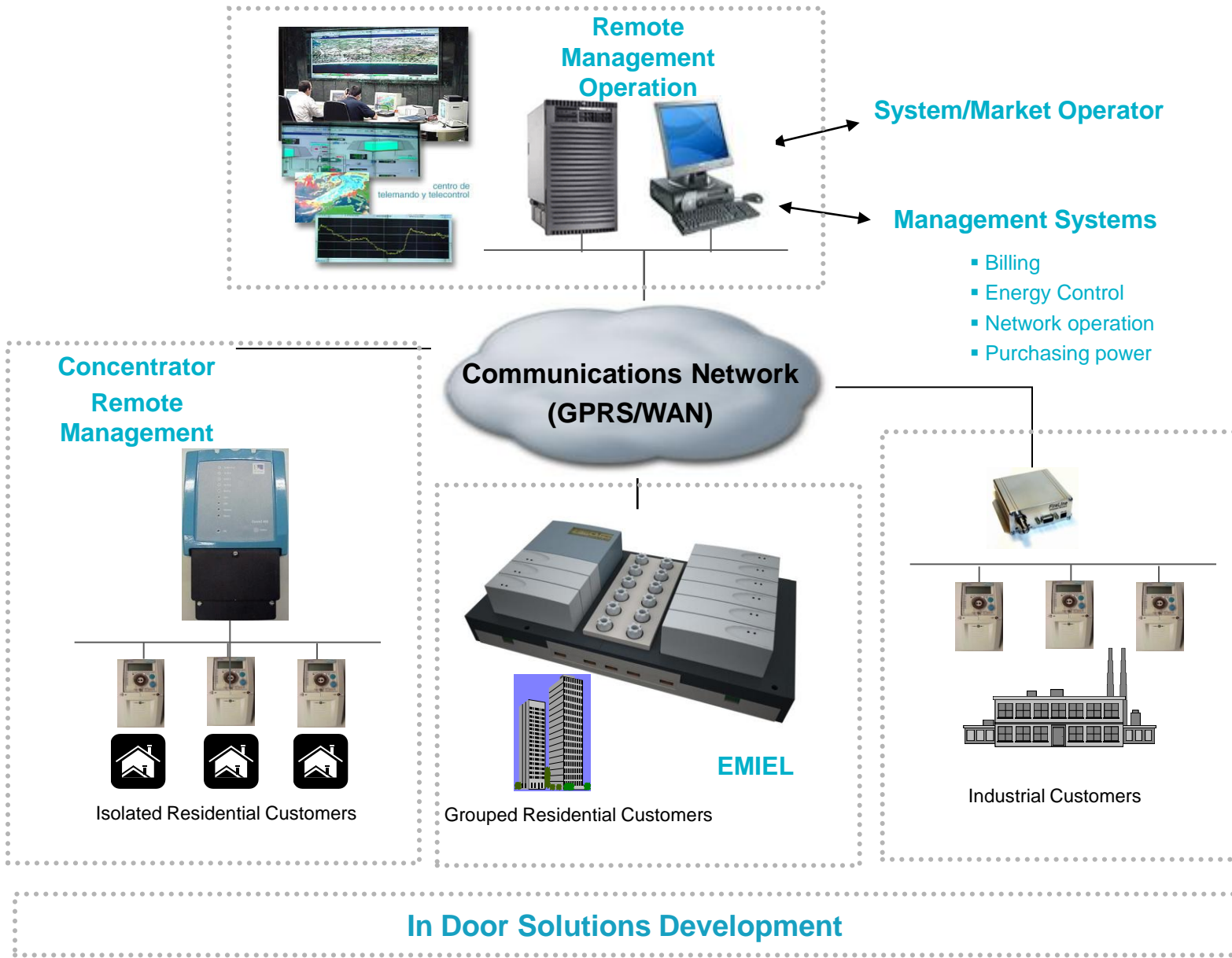
Main Goal

Give the customer a solution (BRISA) for Renewable Energy Control Center (RECC), which covers the requirements for:

- acquiring information
- monitoring
- remote control
- exploitation of information from wind farms (or other renewable energy facilities as photovoltaic) managed under conditions of safety, traceability and auditability, all with the ultimate goal of making manageable energy from wind power, enabling further optimization of its operation and improve its performance.



OUR SMART WORLD – NEW CHALLENGES



OVER 20 YEARS WORKING IN THE ENERGY SECTOR





indra

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